

Program Action Plan Template

| Program: Small Business Development Center | | Date: May 13, 2022 | Submitted By: Kat Rutledge | |
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| Action Item 1 | Create and launch the spreadsheet accounting class | | | |
| Proposed Action | Secure a qualified instructor for the Spreadsheet Accounting course by June 30, 2022 and launch the Spreadsheet Accounting class in Fall Term 2022. | | | |
| Responsible Party | Kat Rutledge | | | |
| Success Criteria | Have a Spreadsheet accounting class in Fall Term 2022. | | | |
| Resources | Salary for the instructor. | | | |
| Timeline | See above. | | | |
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| Action Item 2 | Build trust and capacity in increasing the Center's outreach to our pre-venture and existing Spanish speaking business population. | | | |
| Proposed Action | Attend 50% or more of the OSBDCN's weekly Latino Advisor Meetings (26 or more) by 3/31/23. Translate the Smart Startup Rack Card into Spanish by 6/15/2022. Edit and Translate the generic rack card into Spanish by 6/30/2022. Produce the Spanish rack cards by 7/25/2022. Meet with the HEP/ESL Directors to determine feasibility to presentations to students by 7/29/22. Dedicate time in the June/July staff meeting to brainstorm placement for Spanish rack cards by 7/29/22. Edit and Translate the Smart Start-up Curriculum into Spanish by 8/31/22. Launch Smart Startup in Spanish by Winter 2023. | | | |
| Responsible Party | Kat Rutledge & Estella Woodley | | | |
| Success Criteria | We will see a 5% increase in clients who indicate Hispanic Ethnicity in Center IC upon registering for either training or advising from AY 21-22 to 22-23. | | | |
| Resources | Translator and printing costs | | | |
| Timeline | See above. | | | |
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| Action Item 3 | Increase early-stage business training to more efficiently utilize advising staff time; | | | |
| Proposed Action | Complete class development of Hiring Your First Employee by July 30, 2022. Secure qualified instructor for Hiring Your First Employee by September 30, 2022. Launch Hiring Your First Employee in Winter Term 2023. | | | |



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| Responsible Party | Kat Rutledge & Estella Woodley | |
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| Success Criteria | Hiring Your First Employee will be offered in Winter of 2023 and at least one class of Hiring Your First Employee will run with four students by February 28, 2023. | |
| Resources | Staff time and course materials. | |
| Timeline | See above. | |

| Signatures: | |
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| Kat Rutledge | 5/17/2022 |
| AB9425250012482 Department or Program Lead | Date |
| Dean of Instruction (when applicable) | Date |
| Dean of CTE (when applicable) | Date |
| Charles Massie | 5/14/2022 |
| Vice President or President | Date |